



Manage your subscription

Business in Vancouver: Your source of regional business intelligence since 1989.

ADVERTISEMENT

click here for more info www.cfa.ca

HOME SUBSCRIBE CURRENT ISSUE COMING UP EVENTS BUSINESS DATEBOOK MAGAZINES E-NEWSLETTERS CAREERS LOG IN ADVERTISE CONTACT US WHAT WE DO

CONTACT US

ph: 604-688-2398
fx: 604-688-1963

CAN'T FIND SOMETHING?

Here's an exhaustive survey of products and services

Top 100 fastest-growing companies in B.C.

Ranked by percentage growth in revenue between 2005 and 2009

Rank '10	Company	Phone Fax Internet	Principal(s)	Ownership	Year founded	Product/service	Employees in B.C. '09/'05	Employees worldwide '09/'05	Net income '09/'05	Revenue '09/'05 5-year rev growth
1	Aurizon Mines Ltd 666 Burrard St Suite 3120 Vancouver V6C 2X8	604-687-6600 604-687-3932 www.aurizon.com	David Hall, president and CEO, Ian Walton, CFO	TSX:ARZ	1988	Gold mining	NP NP	99 NP	\$36,706,000 \$1,743,328	\$175,560,000 \$747,863 23,375%
2	Silvercorp Metals Inc 200 Granville St Suite 1378 Vancouver V6C 1S4	604-669-9397 604-669-9387 www.silvercorp.ca	Rui Feng, chair and CEO, Myles Gao, president and COO, Maria Tang, CFO, Larne Waldman, corporate secretary	TSX, NYSE:SVM	2004	Canadian-based primary silver producer with mining development and exploration projects located in China and Canada	20 9	2,000 500	\$37,342,419 ¹ (\$6,259,255)	\$110,085,908 ¹ \$483,310 ² 22,677%
3	Clevest Solutions Inc 13911 Wireless Way Suite 100 Richmond V6V 3B9	604-214-9700 604-648-9845 www.clevest.com	Thomas Lgoocki, president and CEO, Arthur Lo, CTO and vice-president, engineering	Privately held	2002	Mobile workforce management system	56 1	56 1	\$1,800,000 \$2,442	\$3,500,000 \$42,015 8,230%
4	Minefinders Corp.Ltd 1177 Hastings St W Suite 2288 Vancouver V6E 2K3	604-687-6263 604-687-6267 www.minefinders.com	Mark Bailey, president and CEO, Greg Smith, CFO	TSX:MFL, AMEX:MFIN	1975	Precious metals mining and exploration	NP NP	370 NP	(\$4,932,168) ¹ (\$5,328,400) ¹	\$85,921,823 ¹ \$1,134,707 ² 7,472%
5	First Majestic Silver Corp 925 Georgia St W Suite 1805 Vancouver V6C 3L2	604-688-3033 604-639-0075 www.firstmajestic.com	Keith Neumeyer, president and CEO, Ramon Davila, COO, Raymond Polman, CFO	TSX:FR	1998	Silver mining	14 4	1,514 79	\$6,310,225 (\$3,708,028)	\$59,510,669 \$914,000 6,411%
6	Western Coal Corp 885 Dunsmuir St Suite 1000 Vancouver V6C 1N6	604-608-2692 604-629-0075 www.westerncoal.com	Keith Calder, president and CEO	TSX:WTN	1997	Coal mining	NP NP	850 NP	\$214,532,000 (\$10,972,000)	\$586,093,000 \$11,347,000 5,065%
7	CRH Medical Corp 200 Burrard St Suite 1630 Vancouver V6C 3L6	604-633-1440 604-633-1443 www.crhmedcorp.com	Edward Wright, president and CEO	TSX-V:CRM	1995	Developer of the first patented, single-use, disposable hemorrhoid banding technology	NP NP	NP NP	(\$2,914,704) ¹ (\$1,117,123)	\$8,067,856 ¹ \$156,879 5,043%
8	Hypercube Technologies Corp 13775 Commerce Pkwy Suite 230 Richmond V6V 2V4	604-241-9011 604-241-9011 www.hypercube.biz	Bill Bille, president and CEO, Jesenka Bille, secretary	Privately held	1999	Enterprise software development for technology enabled education and distance learning	17 4	17 4	\$599,518 \$70,013	\$3,603,037 \$123,350 2,821%
9	Vivonet Inc 8651 Eastlake Dr. 2nd Floor Burnaby V5A 4T7	604-215-2033 604-408-4307 www.vivonet.com	Ryan Volberg, president and CEO, Kevin Falk, CFO	Privately held	1999	Halo, leaders in secure web based POS, Zata, market sales intelligence	34 20	6 0	NP NP	\$5,002,922 \$208,985 2,294%
10	OneMove Technologies Inc 1140 Pender St W Suite 1080 Vancouver V6E 4G1	604-662-8207 604-647-2215 www.onemovetech.com	Parminder Virk, CTO, Martin Johnson, president and CEO	TSX-V:OM	2002	Web-based conveyancing platform for residential and commercial real estate transactions	19 7	19 7	(\$1,046,617) (\$1,891,897)	\$1,513,039 \$127,861 1,083%
11	PNI Digital Media Inc 425 Carrall St Suite 590 Vancouver V6B 6E3	604-893-8955 604-893-8966 www.pnimedia.com	Kyle Hall, CEO	TSX-V:PN	1995	Generates and transacts personalized content orders for retailers via proprietary online, kiosk and mobile software	75 20	94 20	(\$1,769,666) (\$3,147,967)	\$2446,569 \$2,116,503 1,055%
12	Eldorado Gold Corp 550 Burrard St Suite 1188 Vancouver V6C 2B5	604-687-4018 604-687-4026 www.eldoradogold.com	Paul Wright, president and CEO, Norman Pitcher, COO, Ed Ma, CFO	TSX:ELD	1992	Gold producer, developer and explorer	NP NP	2,636 1,264	\$116,942,290 ¹ (\$56,981,247) ¹	\$411,941,169 ¹ \$39,204,520 ¹ 951%
13	Work at Play 329 Railway St Suite 404 Vancouver V6A 1A4	604-685-6418 604-685-6412 www.workatplay.com	David Gratton, founder, Mandy Eagles, operations manager	Privately held, David Gratton (100%)	2002	Social media experiences that drive transactional revenues, which are new revenues, for brands and properties	23 7	25 3	\$303,469 (\$411)	\$2,556,231 \$251,923 915%
14	Houston Landscapes 1191 Grant St Vancouver V6A 2J7	604-734-0907 604-871-0914 www.houstonlandscapes.ca	Jeremy Miller, owner	Jeremy Miller 100%	2004	Landscape construction - residential and commercial	30 8	30 8	\$45,000 (\$55,000)	\$3,750,000 \$400,000 838%
15	Russell Brewing Co 13018 80th Ave Suite 202 Surrey V3W 3B2	604-599-1190 604-599-1048 www.russellbeer.com	Andrew Harris, president	TSX-V:RB	1995	Beer brewing	NP NP	NP NP	(\$2,177,289) (\$624,820)	\$7,189,052 \$777,054 825%
16	Neovasc Inc 13700 Mayfield Pl Suite 2135 Richmond V6V 2E4	604-270-4344 604-270-4384 www.neovasc.com	Alexei Marko, CEO and director, Brian McPherson, COO	TSX-V:NVC	2000	Developer, manufacturer and marketer of vascular devices	43 49	45 55	(\$4,476,284) (\$6,258,902)	\$3,000,047 \$363,958 724%

BIV Events

- **2010 Top 100 Fastest Growing Companies Reception**
October 5th 2010
Limited number of tickets available. Do miss the opportunity to mingle with some of BC's most successful business minds
- **2nd Annual Leadership Lessons from Influential Women in Business**
October 27th 2010
Tickets now on sale!
- **12th Annual Influential Women in Business Awards**
Nominations now open! Submit a nomination package today

Protect your ideas.

OYEN WIGGS
GREEN & MUTALA LLP

Intellectual Property Lawyers

Patents
Trademarks
Copyrights
Industrial Designs
Domain Names
Litigation

www.patentable.com

Branded Content

■ **JETRO Paves the Way for Japan/Canada Business Matching**
Japan External Trade Organization (JETRO)

■ **Connections to Markets and Opportunities to Invest**
Pitt Meadows

■ **Bringing the promise of biotechnology to life**
Amgen

■ **How to capitalize on a best-kept secret**
Maple Ridge

■ **Duocom sells its Vancouver operation to Evolution**
Evolution Presentation Technologies

■ **Careers in Payroll - Contributing to Canada's Economy**
The Canadian Payroll Association (CPA)

Contact Katherine Butler at KButler@biv.cor or call 604-608-5158 to learn more about our branded content packages.

17	Elastic Path Software 1045 Howe St Suite 800 Vancouver V6Z 2A9	604-408-8078 604-408-8079 www.elasticpath.com	Harry Chernko, CEO and co-founder, Gord Janzen, president and COO, Mark Williams, executive vice-president and co-founder	Privately held	2000	Leading enterprise e-commerce solutions provider	139 22	139 22	\$895,848 \$316,206	\$15,416,114 \$2,006,683 668%
18	NewGen Technologies Corp 1435 King George Hwy Suite 202 Surrey V4A 4Z5	604-542-0616 604-542-6438 www.newgen.ca	Lee Van Iderstine	Privately held	1996	IT services and solutions	20 4	20 4	NP NP	\$2,000,000 \$263,000 655%
19	Sequel Naturals Ltd 1833 Coast Meridian Rd Suite 33 Port Coquitlam V3C 6G5	604-945-3133 604-945-3233 www.sequelnaturals.com	Charles Chang, president	Charles and Eve Chang (100%)	2001	Premium natural health products and nutritional supplements, including the award-winning Vega brand of plant-based, whole food products	25 2	30 2	\$381,000 \$218,000	\$14,497,000 \$1,928,000 652%
20	Endeavour Silver Corp 700 Pender St W Suite 301 Vancouver V6C 1G8	604-685-9775 604-685-9744 www.edrsilver.com	Bradford Cooke, chair and CEO, Godfrey Walton, president and COO	TSX:EDR, AMEX:EXK	2002	Silver and gold mining	13 6	758 140	(\$2,196,000) ¹ (\$6,669,000) ¹	\$57,876,000 ¹ \$7,888,000 ¹ 634%
21	Fdata Management Software Inc 555 Burrard St Suite 900 Vancouver V7X 1M6	604-443-5063 604-443-5064 www.foundationdns.com	Mark Allen, president, David Parker, CTO	Privately held	2004	Developer of custom database applications and business systems	5 2	5 2	(\$32,000) \$500	\$180,000 \$3,325,000 620%
22	Certified Coatings Specialists Inc 1109 Venables St Vancouver V6A 2E3	866-822-5900 604-255-1002 www.ccscoatings.ca	Byran Place, president	Privately held	1994	Corrosion protection, lead abatement, ultra high water jetting, abrasive blasting, painting, coating and lining services	73 14	73 14	NP NP	\$14,182,643 \$2,017,230 603%
23	DotNetNuke Corp 9440 202nd St Suite 211 Langley V1M 4A6	650-288-3150 NP www.dotnetnuke.com	Shaun Walker, CTO	Privately held	2003	Web content management systems	10 3	27 3	NP NP	\$2,625,065 \$374,667 601%
24	Corinex Communications Corp 570 Granville St Suite 1200 Vancouver V6C 3P1	604-692-0520 604-694-0061 www.corinex.com	Peter Sobola, co-CEO, Chuck Flaweych, co-CEO, Sam Shi, CTO	Privately held	1999	Corinex specializes in developing high speed IP communications systems that run over electrical wiring (Powerline), coaxial cables, or phonelines, communications over AnyWireTM	42 10	180 134	NP NP	\$34,444,498 \$5,100,000 575%
25	Tenzing Managed IT Services 1628 Dickson Ave Suite 700 Kelowna V1Y 9X1	877-767-5577 416-981-3470 www.canada.webhosting.com	Brian Shepard, president and CEO	Brian Shepard	1998	Managed hosting company trusted by leading SaaS providers and systems integrators to deliver business-critical SaaS and e-commerce applications	26 10	67 20	(\$589,533) \$77,921	\$10,235,229 \$1,543,879 563%
26	Versacold Group Services LLC 2125 Commissioner St Vancouver V5L 1A6	604-255-4656 604-255-4330 www.versacold.com	Brent Sugden, CEO	Eimskip Holdings and the Yucapa Companies	1946	Public refrigerated warehousing and transportation	600 NP	9,500 4,145	NP \$5,597,000	\$1,318,500,000 \$210,352,000 527%
27	Absolute Software Corp 1055 Dunsen St Suite 1600 Vancouver V7X 1K8	604-730-9851 604-730-2621 www.absolute.com	John Livingston, chair and CEO, Rob Chase, COO, Errol Osben, CFO	TSX: ABT	1993	Software and services that help track, manage and protect computers	182 62	301 80	(\$2,258,695) (\$2,513,000)	\$53,218,894 \$8,367,729 521%
28	Touchstone Networks Inc 355 Burrard St Suite 1000 Vancouver V6C 2C8	604-288-0860 604-677-5684 www.touchstonenetworks.com	Raymond Roques, director of operations and CTO	Partnership	2003	Enterprise-level software engineering company that develops proprietary applications and customized software	4 0	4 0	NP NP	\$254,315 \$45,000 465%
29	Quino Solutions Inc. 1404 Mary Hill Ln Port Coquitlam V3C 4C3	604-484-9175 NP www.pinterec.ca	Christopher Pater, president and CEO	Privately held	2002	Specializes in radio product development and technology project management	12 4	2 4	NP NP	\$270,000 \$50,000 440%
30	Lululemon Athletica Inc 2285 Clark Dr Vancouver V5N 3G9	604-732-6124 604-874-6124 www.lululemon.com	Christine Day, CEO, Chip Wilson, board chair and chief product designer, John Currie, CFO	Nasdaq:LULU	1998	Yoga-inspired clothing retailer	651 NP	2,861 ⁶ NP	\$66,555,154 ¹ \$1,611,000 ¹	\$817,195,929 ¹ \$97,589,640 ¹ 430%
31	Domain7 Solutions Inc 33820 South Fraser Way Unit 2A Abbotsford V2S 2C5	604-855-3772 604-854-3349 www.domain7.com	Shawn Neumann, owner and founder	Shawn Neumann (100%)	1996	Web strategy, design, technology	31 6	6 0	\$200,000 \$25,000	\$2,100,000 \$400,000 425%
32	Cantronic Systems Inc 63A Clipper St Coquitlam V3K 6N2	604-516-6667 604-516-6618 www.cantronic.com	Mark Mandell, vice-president sales and marketing	TSX-V:CTS	1997	Manufacturing and engineering of infrared thermal imaging and night vision systems	NP NP	NP NP	(\$507,140) (\$494,961)	\$15,706,656 \$3,006,586 422%
33	Sierra Wireless Inc 13811 Wireless Way Richmond V6V 3A4	604-231-1100 NP www.sierrawireless.com	Jason Cohour, president and CEO	TSX:SW, Nasdaq:SWIR	1993	Hardware, software, connected services for mobile lifestyles, machine-to-machine communications	232 180	947 264	(\$45,563,461) ¹ (\$42,299,000)	\$601,114,736 ¹ \$124,287,040 ¹ 384%
34	Dragon Pharmaceuticals Inc 650 Georgia St W Suite 310, PO Box 11638 Vancouver V6B 4N9	604-669-8817 604-669-4243 www.dragonpharma.com	Yanlin Han, chair and CEO	TSX:DDD	2000	Biopharmaceuticals	NP NP	NP NP	\$9,429,246 ¹ \$211,762 ¹	\$189,306,650 ¹ \$40,665,331 ¹ 366%
35	Call Select 1153 Pender St W Suite 308 Vancouver V6E 2P4	604-630-5555 604-638-2222 www.callselect.ca	Donald Kim, director sales and marketing, Stan Cohen, president, John Schilling,	Privately held	2004	Long-distance provider	70 NP	150 NP	NP NP	\$22,500,000 \$4,900,000 359%

			vice-president								
36	PEER 1 Hosting 555 Hastings St W Suite 1000 Vancouver V6B 4N5	604-683-7747 604-683-4634 www.peer1.com	Fabio Banducci, president and CEO, Gary Sherlock, executive vice-president and CFO	TSX-V:PIX	1999	Co-location, managed and self-managed dedicated servers	72 55	350 250	\$6,608,910 ¹ (\$2,744,956) ¹	\$107,695,816 ¹ \$24,453,000 ¹ 340%	
37	MaxHire Solutions Inc 55 Water St Suite 400 Vancouver V6B 1A1	800-206-7934 815-301-9887 www.maxhire.net	Peter Bliz, president and founder, Adam Houghton, vice-president	Privately held	2001	MaxHire CRM suite for recruiting and staffing	23 9	23 9	NP NP	\$4,250,000 \$971,000 338%	
38	Engine Digital Inc 21 Water St Suite 404 Vancouver V6B 1A1	604-684-3330 604-685-3323 www.enginedigital.com	Stephen Beck, partner and creative director, Kele Nakamura, partner and technical director, Richard Gallagher, partner and creative director, James Riley, partner and vice-president client services	Privately held	2002	Engine is a creative digital agency crafting immersive interactive experiences, connecting the dots between brands & people in the digital space	16 5	16 5	NP NP	\$1,500,000 \$350,000 329%	
39	First Quantum Minerals Ltd 543 Granville St, 8th Floor Vancouver V6C 1X8	604-688-6577 604-688-3818 www.first-quantum.com	Clive Newall, president, Philip Pascall, chair and CEO, Christopher Lemon, general counsel and corporate secretary	TSX:FM	1996	Copper mining	NP NP	6,350 NP	\$529,188,890 ¹ \$176,656,000 ¹	\$2,173,054,700 ¹ \$313,969,000 ¹ 323%	
40	Vigil Health Solutions Inc 4464 Markham St Suite 2102 Victoria V8Z 7X8	250-383-6900 250-383-6999 www.vigil.com	Troy Griffiths, president and CEO	TSX-V:VGL	1998	Health-care technology	26 18	29 18	(\$388,940) (\$2,239,745)	\$4,505,500 \$1,129,041 299%	
41	Talent Technology Corp 10991 Shellbridge Way Suite 300 Richmond V6X 3C6	604-278-4414 604-278-4221 www.talenttech.com	Jade Bourelle, CEO, Paul Lancaster, CFO, Prajash Patel, EVP	Privately held	1999	Recruiting software and services for the staffing industry and corporate HR departments worldwide	53 52	76 78	(\$1,371,900) (\$1,466,917)	\$12,494,827 \$3,142,410 298%	
42	Wolfgang Commercial Painters 8056 Waston St Burnaby V5A 2H5	604-420-5552 604-685-3285 www.wolfgangpainters.com	David Notte, CEO, Kevin Parenteau, CMO	David Notte and Kevin Parenteau 50-50	2004	Commercial painting for the property management industry	4 20	4 20	NP NP	\$2,176,486 \$549,665 296%	
43	RSI International Systems Inc 949 3rd St W Suite 117 North Vancouver V7P 3P7	604-984-6001 604-984-6006 www.welcometorsi.com	Charles Ku, CEO, Mark Smicklas, director, sales and marketing	TSX-V:RSY	1978	Computerized property management and reservation systems to the hotel & resort industry	14 10	NP NP	\$37,959 (\$133,981)	\$1,317,357 \$356,579 269%	
44	Wilco Group of Companies 15955 Fraser Hwy Suite 205 Surrey V4N 0Y3	604-507-4707 604-507-4711 www.wilco.ca	NP	NP	1981	Civil, sportsfields, landscape	60 25	500 200	NP NP	\$110,000,000 \$30,000,000 267%	
45	Glacier Media Inc 1970 Alberta St Vancouver V5Y 3X4	604-872-8565 604-879-1483 www.glaciermedia.ca	Sam Grippo, chair, Jonathon Kennedy, president and CEO	TSX:GVC	2000	Information communications	NP 1,275	2,193 1,275	\$13,926,000 \$5,330,000	\$229,138,000 \$62,368,000 266%	
46	Pan American Silver Corp 625 Howe St Suite 1500 Vancouver V6C 2T6	604-684-1175 604-684-0147 www.panamericansilver.com	Ross Beatty, chair, Geoff Burns, president and CEO, Robert Doyle, CFO	TSX:PAA	1994	Silver mining	NP NP	4,000 4,300	\$70,799,856 ¹ (\$33,166,000) ¹	\$519,381,650 ¹ \$141,985,160 ¹ 266%	
47	Aspen Clean 657 Marine Dr Suite 100 West Vancouver V7T 1A4	604-925-9900 604-925-9958 www.aspenclean.com	Alicia Sokolowski, president and co-CEO, Chris Solodko, COO and co-CEO	Privately held (Alicia Sokolowski 100%)	2003	Home cleaning, office cleaning, carpet cleaning and range of ECOCERT®- certified cleaning products including all purpose cleaners, kitchen cleaners, bathroom cleaners, glass cleaners, super scrub powder and all-in-one concentrate and dish soap	34 13	32 13	\$129,088 \$50,000	\$1,349,099 \$369,103 266%	
48	MAKE Technologies Inc 1188 Georgia St W Suite 1750 Vancouver V6E 4A2	604-738-4999 604-738-4979 www.maketechnologies.com	Bill Bergen, president and CEO	Privately held	1999	Transformational legacy modernization (TLM)	47 33	47 33	NP NP	\$5,400,000 \$1,500,000 260%	
49	Westport Innovations Inc 1750 75th Ave W Suite 101 Vancouver V6P 6G2	604-718-2000 604-718-2001 www.westport.com	David Demers, CEO, Bill Larkin, CFO	TSX:WPT; Nasdaq:WPRT	1995	Research, development and marketing of high performance, low-emission engine and fuel injection systems that utilize alternative gaseous fuels	210 122	221 131	(\$24,425,000) (\$26,208,613)	\$121,837,000 \$34,436,356 254%	
50	Global Village Consulting Inc 1080 Mainland St Suite 225-7 Vancouver V6B 2T4	604-608-1779 604-568-5710 www.global-village.net	Leon Savail, CEO	Privately held	1995	Computer and health informatics consulting	10 5	2 0	NP NP	\$1,871,115 \$532,005 252%	
51	Binary Stream Software Inc 5151 Canada Way Suite 300 Burnaby V5E 3N1	604-522-6300 866-834-7622 www.binarystream.com	Lak Chahal, president and CEO, Heather Leslie-Ball, marketing manager, Darren Ng, business development manager	Lak Chahal	1999	Developer of ERP products for Microsoft Dynamics GP	25 14	25 14	\$441,000 NP	\$2,276,215 \$650,000 250%	
52	Technical Solutions Inc (Techsol) 787 Progress Way Delta V4G 1A3	604-946-8324 604-946-6445 www.techsol.ca	Brian Empey, CEO	Brian Empey (85%)	1996	Complete, smart solutions custom designed and manufactured. All products based on low-power, Medallion computers running Linux on ARM	14 NP	NP NP	\$508,000 NP	\$1,750,000 \$505,000 247%	

						CPU's with optional JAVA					
53	Mothers Choice Products 11871 Horseshoe Way Suite 2133 Richmond V7A 5H5	604-275-9221 604-275-9223 www.motherschoiceproducts.com	Sandra Hass, president and CEO	Privately held	1994	Distributor of baby products that include Ameda breastfeeding products, Under the Nile organic Egyptian cotton apparel and toys, Amy Michelle diapers bags and other keepsake items	15 3	15 3	NP NP	\$2,800,000 \$812,000 245%	
54	Cardiome Pharma Corp 6190 Agronomy Rd Suite 600 Vancouver V6T 1Z3	604-677-6905 604-677-6915 www.cardiome.com	Douglas Janzen, president and CEO, Bob Rieder, executive chairman	TSX.COM; NasdaqCRME	1992	Cardiovascular drug development company	94 75	94 75	(\$1,276,000) (\$53,374,629)	\$54,700,000 \$16,119,878 239%	
55	VRX Worldwide Inc 970 Homer St Suite 250 Vancouver V6B 2W7	604-605-0050 604-605-0051 www.vrxstudios.com	David MacLaren, president and CEO, Christopher Chong, vice-president of sales, Wendy Rose, vice-president of operations	TSX-V-VRW	2000	Hospitality services, virtual tours through the web	NP NP	NP NP	\$982,526 (\$893,834)	\$6,029,968 \$1,826,249 230%	
56	Digital Payment Technologies Corp 4569 Still Creek Dr Suite 330 Burnaby V5C 6C6	604-688-1959 604-629-1867 www.digitalpaytech.com	Andrew Scott, CEO, Laura Colwell, CFO, Chris Chettle, senior vice-president sales, Ann Menezes, vice-president product management and marketing	Privately held	1997	Multispace parking meters, management software and online services	88 36	91 36	(\$1,088,000) (\$3,161,000)	\$21,300,000 \$6,533,000 225%	
57	Vendtek Systems Inc 1952 Kingsway Ave Suite 507 Port Coquitlam V5C 1S5	604-944-9330 604-944-0812 www.vendteksys.com	Doug Buchanan, CEO, president	TSX-V-VSI	1998	Develops and licenses software for global prepaid and financial services markets	NP NP	NP 22	(\$1,108,966) (\$363,501)	\$123,706,523 \$38,354,035 223%	
58	QHR Technologies Inc 1620 Dickson Ave Suite 300 Kelowna V1Y 7T2	250-979-1701 250-717-5266 www.qhrtechnologies.com	Al Hildebrandt, president and CEO, Charles LaFleche, executive vice-president finance	TSX-V-QHR	1997	Software design in the enterprise management solutions and electronic medical record software markets	70 40	70 40	\$1,354,237 (\$973,213)	\$13,822,994 \$4,288,705 222%	
59	Paragon Pharmacies Ltd 165 Highway 33 E Kelowna V1X 2A1	250-491-3936 250-491-3950 www.paragonpharmacies.com	Gordon Gooding, CEO	TSX-V-PGN	2002	Pharmacy operator	NP NP	NP 130	(\$7,181,000) (\$1,816,392)	\$86,134,000 \$26,962,454 219%	
60	Silver Wheaton Corp 666 Burrard St Suite 3150 Vancouver V6C 2X8	604-684-9648 604-684-3123 www.silverwheaton.com	Peter Barnes, CEO, Randy Smallwood, executive vice-president corporate development, Gary Brown, CFO	TSX,NYSE:SLW	2004	Silver sales	NP NP	NP 4	\$134,665,670 ¹ \$30,637,517 ¹	\$273,265,427 ¹ \$85,882,203 ¹ 218%	
61	NEXT Marketing & Design Agency Griffin Centre, 901 3rd St W North Vancouver V7P 3P9	604-998-3389 604-998-0217 www.nextforyourbusiness.com	Sandy Gerber, founder and marketing strategist	NP	2005	Full service authentic agency who specializes in revitalizing companies marketing and branding	3 1	3 1	\$150,000 \$0	\$250,000 \$80,000 213%	
62	Destiny Media Technologies Inc (PlayMPE and Clipstream) 570 Granville St Suite 800 Vancouver V6C 3P1	604-609-7736 604-609-0611 www.dsnyc.com	Steve Vestergaard, CEO, Fred Vandenberg, CFO, Ed Kolc, director, Wayne Koshman, director, John Gammack, vice-president operations, Larry Langs, director	OTCBB:DSNY	1991	Secure distribution of pre-release music to radio and provider of instant play streaming video and audio	16 11	20 11	\$697,550 ¹ (\$669,384)	\$2,923,954 ¹ \$940,338 211%	
63	Scott Paragon Screen Printing and Sign Systems 5940 No 6 Rd Suite 407 Richmond V6V 1Z1	604-273-4155 604-273-4200 www.scotparagon.com	Robin Jacobs, president	Privately held	1947	Signs and advertising displays	11 3	11 3	NP NP	\$780,000 \$233,000 208%	
64	Sterling Shoes Inc 2580 Viscount Way Richmond V6V 1N1	604-270-6114 NP www.sterlingshoes.com	Daniel Gumplich, CFO, Jeremy Horwitz, president and CEO ¹	TSX:SSI	1987	Footwear retailer	742 ¹¹ NP	1,419 NP	(\$27,633,000) \$3,548,895	\$131,170,000 \$43,671,784 200%	
65	Phantom Couriers 325 Howe St Suite B201 Vancouver V6C 1Z7	604-899-5447 604-899-7904 www.phantomcouriers.com	Mark Huggan, CEO	Privately held	1996	Next-day air service and same-day deliveries for the Lower Mainland	20 13	20 13	\$750,000 \$250,000	\$750,000 \$250,000 200%	
66	Total Telecom Inc 1632 Dickson Ave Suite 540 Kelowna V1Y 7T2	877-860-3762 250-860-3762 www.totaltel.com	Neil Magrath, chair and CEO, Scott Allen, CFO	Terrapin Ltd.	NP	Telecommunication information	NP NP	NP NP	(\$1,859,438) (\$382,732)	\$943,783 \$321,440 194%	
67	Goldcorp Inc 666 Burrard St Suite 3400 Vancouver V6C 2X8	604-696-3000 604-696-3001 www.goldcorp.com	Ian Telfer, chair, Charles Jeanes, president and CEO, Lindsay Hall, executive-vice president and CFO	TSX:G	1994	Gold mining	NP NP	12,328, 8,721 ¹²	\$274,301,190 ¹ \$285,700,000 ¹	\$3,110,269,492 ¹ \$1,085,898,900 ¹ 186%	
68	Imperial Metals Corp 580 Hornby St Suite 200 Vancouver V6C 3B6	604-669-8959 604-687-4030 www.imperialmetals.com	Pierre Lebel, chair, Brian Kynoch, president, Andre Deepwell, CFO	TSX:III	2001	Mine development, production (copper, molybdenum, gold and silver) and exploration	NP NP	NP 315	(\$12,759,000) \$21,568,751	\$201,137,000 \$71,077,030 183%	
69	BTV-Business Television 19257B Enterprise Way #17 Surrey V3S 6J8	604-664-7401 604-539-8157 www.b-tv.com, www.ceoclip.com	Taylor Thoen, executive producer and CEO	Privately held	1997	TV production, new media	11 7	12 7	\$324,182 \$59,313	\$1,893,900 \$679,434 179%	

70	Klein Systems Group Ltd 4400 Dominion St Suite 360 Burnaby V5G 4G3	604-689-7117 604-689-7119 www.kleinsystems.com	Gina Arsens, president and CEO, Peter Klein, founder	Privately held	1982	Enterprise software for port authorities, maritime traffic regions, pilotage and tugboat companies	34 15	40 15	NP NP	\$5,000,000 \$1,800,000 178%
71	Leif Coast Naturals (formerly Skeet and Ike's) 4612 Dawson St Burnaby V5C 4C3	604-879-9100 604-879-9164 www.leifcoastnaturals.com	Ian Walker, owner and manager	Privately held	1996	Manufacturer and distributor of organic and natural foods	21 14	21 14	NP NP	\$10,680,000 \$3,900,000 174%
72	Hanwei Energy Services Corp 595 Howe St Suite 902 Vancouver V6C 2T5	604-685-2239 604-677-5579 www.hanweienergy.com	Fulhi Lang, chair, president and CEO, Rick Huang, CFO	TSX:HE	2005	High-pressure fiberglass-reinforced plastic oil pipes, wind power and coal power products	5 5	1,100 1,000	(\$1,271,000) \$2,033,325	\$43,208,000 \$16,175,180 167%
73	WebTech Wireless Inc 4599 Canada Way Suite 215 Burnaby V5G 1H3	604-434-7337 604-677-5579 www.webtechwireless.com	Scott Edmunds, president and CEO, Owen Moore, COO	TSX-V:WEW	1999	Turnkey wireless location-based and telematics services for vehicles	119 51	144 65	(\$10,725,000) \$439,000	\$27,217,000 \$10,316,000 164%
74	TIO Networks Corp 250 Howe St Suite 1550 Vancouver V6C 3R8	604-298-4636 604-298-4216 www.tionetworks.com	Hamed Shahbazi, chair and CEO	TSX-V:TNC	1997	Multi-channel expedited bill payment processor serving the largest Telecom, Wireless, Cable and Utility bill issuers in North America	43 45	55 55	(\$2,164,849) (\$1,673,112)	\$21,471,403 \$8,189,933 162%
75	WebAppz Systems Inc 1489 Marine Dr Suite 726 West Vancouver V7T 1B8	604-921-1333 604-921-4313 www.webappz.com	Dennis Gaustra, president	Privately held	1997	Web application software development and consulting specializing in time tracking, billing, scheduling, account, and resource management systems	5 5	7 7	NP NP	\$500,000 \$200,000 150%
76	Times Telecom Inc 5811 Cooney Rd Suite 400 North Tower Richmond V6X 3M1	604-279-8787 604-279-8785 www.times telecom.ca	Terry Bahar, president, Alan Yong, CEO	Key West Global Tele-communications Berhad (100%)	2002	Long distance, mobile phone, internet, VoIP, conferencing, billpay, eRemit, Mobile eLoad, Remittance, TV	89 40	271 50	(\$456,813) (\$127,684)	\$16,222,117 \$6,613,807 145%
77	Gateway Casinos & Entertainment Inc 4621 Canada Way Suite 300 Burnaby V5G 4X8	604-412-0166 604-412-0117 www.gatewaycasinos.com	Dave Gadin, executive vice-chair	New World Gaming	1992	Gaming	2,381 1,500	2,665 NP	NP \$35,753	\$248,667,000 \$101,878,000 144%
78	CounterPath Corp 505 Burrard St Suite 300 Vancouver V7X 1M3	604-320-3344 604-320-3399 www.counterpath.com	Donovan Jones, president and CEO	TSV-V:CCV; OTCBB:CTPS	2002	Desktop and mobile VoIP software products and solutions, including SIP-based softphones, server applications and fixed mobile convergence (FMC) solutions	51 NP	89 NP	(\$18,087,334) ¹ \$1,281,653	\$11,229,106 ¹ \$4,619,179 143%
79	4REFUEL Canada Ltd 9440 202 St Suite 215 Langley V1M 4A6	604-513-0386 604-513-0397 www.4refuel.com	Jack Lee, president	Jack Lee	1995	On-site fuel management	57 50	220 79	NP NP	\$229,626,393 \$95,720,493 140%
80	Habanero Consulting Group 1111 Melville St Suite 510 Vancouver V6E 3V6	604-709-6201 604-709-6073 www.habaneros.com	Steven Fitzgerald, president, Eliot Fishman, Executive vice-president	Privately held	1996	Western Canadian IT consulting services and solutions firm	63 27	72 27	\$202,751 \$1,101,660	\$9,746,205 \$4,119,357 137%
81	Response Biomedical Corp 1781 75th Ave W Vancouver V6P 6P2	604-456-6010 604-456-6066 www.responsebio.com	S. Kay, CEO, Duane Morris, COO, Lawrence Kaler, director, finance and administration	TSX:RBM	1991	Diagnostic products for cardiac disease, infectious diseases, West Nile disease and biodefense	99 80	100 80	(\$9,543,531) (\$8,424,983)	\$8,153,049 \$3,489,680 134%
82	Cobra Integrated Systems 4427 Dawson St Burnaby V5C 4B8	604-664-7671 604-664-7673 www.cobraintegratedsystems.com	Scott Knutsen, co-CEO, Brian Sylvester, co-CEO, Erica Knutsen, corporate controller	Privately held	1992	State-of-the-art commercial integrated security solutions	48 10	50 10	NP NP	\$5,820,642 \$2,492,035 134%
83	BioteQ Environmental Technologies Inc 355 Burrard St Suite 1700 Vancouver V6C 2C8	604-685-1243 604-685-7778 www.bioteq.ca	Brad Karachuk, CEO, David Kratochvil, president and COO	TSX:BQE	1999	Water treatment company that applies innovative technologies and operating expertise to solve challenging water treatment problems in the resource and power generation industries	18 NP	55 NP	(\$4,693,951) (\$2,790,795)	\$6,394,615 \$2,755,970 132%
84	Scott Construction Group 1818 Cornwall Ave Suite 100 Vancouver V6J 1C7	604-874-8228 604-874-0273 www.scottconstructiongroup.com	John Scott, CEO, Don Nishimura, president and COO	Privately held	1984	Industrial, institutional, commercial, residential and special projects	160 72	NP NP	NP NP	\$192,300,000 \$85,000,000 126%
85	Metro-Can Construction Ltd 10470 152nd St Suite 520 Surrey V3R 0Y3	604-583-1174 604-583-3321 www.metrocanconstruction.com	Don Voth, president	Privately held	1985	General contractor, residential highrise, commercial, value engineering	180 300	180 300	NP NP	\$270,000,000 \$120,000,000 125%
86	Northland Properties Corp 1755 Broadway W Suite 310 Vancouver V6J 4S5	604-730-6610 604-730-4645 www.northland.ca	Robert Gaglardi, chair, Tom Gaglardi, president	Privately held	1963	Hotels, real estate, restaurants	4,550 NP	7,600 ¹¹ NP	NP NP	\$549,000,000 \$244,019,000 125%
87	James Evans & Associates Ltd 4243 Glenford Ave Suite 200 Victoria V8Z 4B9	250-380-3811 250-380-0091 www.jea.ca	Stephen James, president and COO	Privately held	1979	Pension administration solutions	63 33	63 33	(\$169,424) \$108,458	\$9,191,076 \$4,087,361 125%
88	Icron Technologies Corp 4664 Lougheed Hwy Suite 221 Burnaby V5C 5T5	604-638-3920 604-638-3930 www.icron.com	Robert Haefling, president and CEO, Todd Hamel, CFO, Brian Donnelly, VP sales and	TSX-V:IT	1998	Enabling PC Video and USB Extension solutions over Cat 5 fibre, powerline and wireless media for remote desktop applications	47 25	47 25	(\$887,072) (\$473,354)	\$10,207,130 \$4,343,738 125%

89	Premium Brands Holdings Corp 7720 Aberbridge Way Richmond V6X 2A2	604-656-3100 604-656-3170 www.premiumbrands.com	George Paleologou, president and CEO	marketing	TSX:PBH ¹⁷	1917	Specialty food manufacturing and differentiated food distribution	314 ¹¹ NP	1,687 1,080	\$18,857,000 (\$3,705,000)	\$462,764,000 \$206,649,000 124%
90	Ariztia LP 611 Alexander St Suite 327 Vancouver V6A 1E1	604-251-3132 604-251-6575 www.ariztia.com	Brian Hill, CEO		Privately held	1984	Women's apparel retailer	NP NP	1,100 NP	NP NP	\$200,000,000 \$90,000,000 ¹⁸ 122%
91	Annex Consulting Group Inc 555 Burrard St Suite 900 Vancouver V7X 1M8	604-443-5036 604-443-5037 www.annexgroup.com	Stacey Cerniuk, president and CEO		Stacey Cerniuk (100%)	1998	Software development, project management, business analysis, network infrastructure, management consulting and training	120 84	120 84	NP NP	\$11,913,086 \$5,510,800 116%
92	Taseko Mines Ltd 905 Pender St W Suite 300 Vancouver V6C 1L6	778-373-4533 778-373-4534 www.tasekomines.com	Ronald Thiessen, chair, Russell Halbauer, president and CEO, Peter Mitchell, CFO		TSX:TKO	1966	Gold, copper and molybdenum mining and development company	377 248	377 248	\$10,561,000 \$23,289,773	\$188,902,000 \$87,638,300 116%
93	GlenTel Inc 8501 Commerce Crt Burnaby V5A 4N3	604-415-6500 604-415-6565 www.glentel.com	Thomas Skidmore, chairman, president and CEO		TSX:GLN	1963	Telecommunications services and solutions provider	322 150	1,384 600	\$15,952,000 \$6,114,000	\$308,093,000 \$143,102,000 114%
94	Versatile Systems Inc 355 Burrard St W Suite 910 Vancouver V6C 2C8	604-683-2915 604-683-2965 www.versatile.com	John Hardy, chair and CEO, Robert Joyce, president, Fraser Atkinson, CFO		TSX:VV; AIM:VVS	1987	IT solutions for businesses	NP NP	NP 157	(\$760,688) ¹ (\$1,625,975)	\$56,091,386 ¹ \$36,124,930 115%
95	Medora Solutions Inc 3665 Kingsway Suite 300 Vancouver V5R 5W2	604-630-3075 604-435-8181 www.medora.ca	Aliaksandr Kauryzhka, president		Privately held	2003	Website production, development and design, web hosting, e-commerce, website maintenance	2 2	4 2	\$8,383 (\$2,311)	\$139,320 \$66,652 109%
96	Ideaca Knowledge Services Ltd 560 Beatty St Suite 200 Vancouver V6B 2L3	604-669-6811 604-689-8915 www.ideaca.com	Muneer Hirji, CEO		Privately held	2000	Canadian-based consulting firm that advises on, implements and supports business applications	11 3	171 101	\$200,000 NP	\$25,500,000 \$12,200,000 109%
97	6S Marketing Inc 1120 Hamilton St Suite 402 Vancouver V6B 2S2	604-642-6765 604-648-8264 www.6smarketing.com	Chris Brekss, co-founder and president, John Blown, co-founder and director		Privately held	2000	Internet marketing services, online advertising, search engine optimization, web analytics, email marketing, social media marketing	30 10	30 10	NP NP	\$2,500,000 \$1,200,000 108%
98	Coastal Contacts Inc/Clearly Contacts 2985 Virtual Way Suite 320 Vancouver V5M 4X7	604-669-1555 604-669-6855 www.coastalcontacts.com	Roger Hardy, president and CEO, Glen Kayll, CFO		TSX:COA	2000	Leading direct-to-consumer retailer of contact lenses, eyeglasses and related vision care products	141 71	260 121	\$2,747,000 \$2,096,073	\$139,870,000 \$67,527,885 107%
99	Granville Pacific Capital Corp 15660 - 84th Ave Surrey V3S 2N5	604-597-7931 604-596-3641 NP	Hendrik Van Ryk, CEO		TSX-V:GE	1999	Housing and care facilities for the elderly	NP NP	NP NP	(\$61,256) \$257,555	\$12,914,348 \$6,338,187 104%
100	Urban Communications Inc 4647 Hastings St Burnaby V5C 2K6	604-439-8545 604-320-1607 www.ubn.ca	Murray Klippenstein, CEO		TSX-V:UBN	2000	Broadband Internet service provider, network operator, network construction	36 ¹¹ NP	NP NP	(\$1,181,721) (\$264,360)	\$5,009,871 \$2,493,481 101%

Sources: Interviews with above companies and *BIV* research. Currency conversions use the Bank of Canada's annual currency average of a given year. NR Not ranked
NP Not provided NA Not applicable 1 - Converted from U.S. dollars 2 - Interest and other income 3 - Formerly Western Canadian Coal Corp. 4 - www.econveyance.com 5 - Changed its name from Canada Web Hosting in January 2009 6 - As of Feb. 1, 2009 7 - Company went private in July 2010 8 - Changed name from Glacier Ventures International Corp. on June 24, 2008 9 - Converted from an income trust in July 2010 10 - Stepped down as of June 22, 2010 11 - 2008 figure. 12 - Includes all employees and contractors 13 - U.S. dollars 14 - Acquired by New World Gaming in 2007 15 - Also director of sales and engineering 16 - Also director of operations 17 - Converted from an income trust in July 22, 2009 18 - *BIV* estimate

TOP OF PAGE

phantom

Current issue Last three months Entire archive

Comments about this site should be sent to:
Business in Vancouver Webmaster
Copyright © 2010 BIV Publications Ltd.
102 East 4th Avenue, Vancouver BC V5T 1G2
Tel 604-688-2398 | Fax 604-688-1963
Terms of use for this site.